

HomeXpress Mortgage Corp. Job Posting

Position: Inside Wholesale Account Executive

Location: Inside AE- Newport Beach

Open Date: 10/16/17

Contact: Steve Cutter at scutter@homexmortgage.com

HomeXpress Mortgage Corp. is a new face in the wholesale Non-QM mortgage market. The company was founded by a group of mortgage professionals who have a long history of providing flexible solutions to borrowers who fit outside of the Prime/Qualified Mortgage space; all the while, providing the best service levels to our broker partners in the industry.

Qualifications:

- College Degree required
- Active NMLS License
- 1-year minimum experience in the Mortgage Industry
- Prefer retail loan officer experience
- Excellent communication skills
- Customer service driven
- Detail oriented
- Ability to thrive in a production driven environment
- Be a team player
- Computer/Technology savvy

Duties:

- Build relationships with current and new mortgage brokers
- Maintain sales contact, pipeline and other pertinent sales activity reports
- Train brokers on HomeXpress Mortgage Corp's products, policies and procedures to ensure all loan files are complete and within guidelines
- Add value by working directly with brokers and loan officers on marketing programs
- Actively manage their loan pipeline.
- Stay abreast of underwriting guideline and program changes
- Cold-call potential clients
- Pre-underwriting/pre-qualifying loan files
- Provide on-going service and support to brokers
- Attend trade shows and other industry events

We provide you:

- Guaranteed salary
- Lucrative commission plan to 55 bps
- Medical
- Dental
- Vision
- Paid vacation
- PTO/Sick time
- Team Environment/support